POWER FINANCE CORPORATION LIMITED

(A Maharatna CPSE)



ICEF: Innovative Finance

Presentation by PFC

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Countries, based on their development stage, face unique challenges that define their priorities







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- In transition
- Less developed
- Least developed

Advanced economies like Germany have been focusing on securing a greener energy mix



While developing nations, like India, must balance growing energy demand with sustainability





Source: CEA, International Energy Agency, BCG analysis

Note 1: As per various sources, the estimated electricity generation ranges between 2200-2700 BUs



Amidst its multiple development priorities, India is forging a powerful path toward sustainability



Hon'ble PM's vision of Panchamrit is a bold step to meet India's climate targets





Achieving the ambitious goal requires addressing the Energy Trilemma



Energy Trilemma



Security:

Ensuring a reliable and adequate supply of energy

Build storage infra to ensure uninterrupted availability of energy



Sustainability:

Decarbonize quickly to meet climate targets

Utilize abundant RE resources and reduce emissions



Affordability:

Keep renewable energy affordable for all

Make RE affordable by sufficient & affordable finance mobilization



- Rising base and peak load demands
- RE lacks storage & reliability
- Coal plants' MTL limits ramp down below 50-55%





Renewable Purchase Obligation

Discoms to purchase a minimum % of energy needs though RE sources



Energy Storage Obligation

Energy producers to integrate energy storage systems with RE projects to ensure reliable energy supply



RTC Power and FDRE Power

Bids run to meet peak power demand and supply consistent, dispatchable power



Viability Gap Funding for BESS

Initial outlay of >\$1 Bn to develop BESS, reducing capex cost for investors, making such projects viable

... and many more such impactful interventions

BESS stands for Battery Energy Storage Systems



PFC Group has been a pioneer in India's clean energy financing space



India's largest NBFC group

Managing a loan book of ~\$123 bn, including ~\$12 bn in RE (largest in India)



Leading renewable energy developer

Supported 68 GW of RE capacity in India (More than 1/3rd of India's total RE capacity)

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Forging major clean energy partnerships

Signed MoUs worth \$28 bn with 20 companies for RE projects during the G20 Summit in 2023



Pioneering uncharted territories

Led innovative financing for EVs (e.g., BluSmart) and India's first off-river PSP project with Greenko

While PFC has made great progress in supporting India's green transition ...

India's RE capacity today

200

GW

... there is still a long way to go to meet country's overall renewable energy goal

500

GW

2030

Target

To reach 500 GW target, India must accelerate emerging technologies and bring them closer to commercial viability



Commercially Viable technologies

Emerging technologies not yet commercial



Critical need to meet \$70Bn capex for emerging technologies and make them commercially viable





Commercially Viable technologies

Capex required till FY30

\$130-150 Bn

Low risk sectors Funding can be met through traditional financing mechanisms

Emerging technologies not yet commercial



While Govt supports emerging technologies through VGF and PLI, private sector must drive innovative financing models



India launches schemes worth Rs 17,490 crore to drive electrolyser, Green

Hydroc

Why the government is betting on battery energy storage

India has in Hydrogen r National Gr domestic c Green Hydr to fossil fue

India has in manufactur of the Strate (SIGHT) proc Green Hydro

Even as the share of installed CHARGED UP torage facilities for renewable renewable energy capacity has anouncedanaddition Storage capacity for 500 Development of 4,000 HWH of orojects by 2030-31, with a VGF of 2030.In the upcoming summersea-As per the Central Elect luind become viable increased in the last 10 years t na Bharadwaj explains the from 31%, the actual RE generation p to 40% of the capital cost son, the gove Authority. India would re rry Energy Storage System the total elect ischeme, when it comes to meet-dia's net-zero target, while also Cabinet Approves Rs. 7453 Crore Scheme For Offshore Wind Energy Projects is the BESS scheme Battery Energy Storage Sys-cheme envisages develop-if 4,000 MWh of projects by 1, with a VGF of up to 40% -31, with a VGF of up to 40% renewi regatitat cost. The initial out-the scheme is \$9,400 crore, ding a budgetary support of 00 crore. It targets to achieve a sed cost of storage ranging \$5.50-6.60 per kilowatt-thermi making stored RE a viable n for manaering peak power or managing peak powe d. The VGF shall be dis- Howw d in five tranches and projects The be approved in three years ing BE FY24, Further, a minimum of the project capacity will ade available to discoms to able e the benefit reaches to the period imers. It is also expected to bilising the need for costly infra-BRIDGIN The viability-gap be disbursed in five The scheme looks energy storage nee growing renewabl The scheme for

229 GW in response to which th

The government has approved a funding scheme worth Rs. 7453 crore to support offshore wind energy projects. This includes Rs. 6853 crore for setting up I GW of wind energy projects, with 500 MW each off the coasts of Gujarat and Tamil Nadu. Additionally, Rs. 600 crore will be used to upgrade two ports to handle the logistics for these projects

The VGF scheme is a crucial step in implementing the National Offshore Wind Energy Policy, Jaunched in 2015

Govt introduced important measures:



PLI scheme of \$ 2.13 Bn to boost electrolyzer & Green Hydrogen manufacturing



VGF of \$ 930 Mn for setting up offshore wind energy plants



VGF for BESS, with initial outlay of \$ 1.1 Bn



Yet a significant gap remains for emerging technologies to reach commercial parity, requiring further support from private investors

Blended finance: One such innovative financing model that leverages concessional funds to attract private investments in high risk sectors







To secure its future energy needs, India must accelerate its renewable energy adoption



However, India's transition to clean energy depends not only on setting ambitious energy goals, but also on finding new and creative ways to fund them



By using innovative financing models like blended finance, we can mobilize funds to drive this transition

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